

Company



Company Overview

For over 10 years, Quake Global, Inc. has designed, manufactured and supported industrial M2M modems and controllers for advanced data acquisition, machine, process and motion control and asset monitoring through satellite, cellular, GPS and other emerging technologies. QUAKE™ is the leading manufacturer of communicators for multiple satellite and terrestrial networks and the only maker of network agnostic modems, providing its customers with a unified communications protocol for data coverage across multiple global satellite and terrestrial networks from a single device. Our dynamic team of quality personnel reflects our commitment to the highest standards of product performance, quality control and customer satisfaction. QUAKE modems have the highest percentage of satellite in view time in the industry and we pride ourselves not only for delivering a broad range of specialized satellite and GSM communicators, but also on creating a number of highly customizable, fully programmable solutions for the marketplace. Regardless of the mode of operation or network, QUAKE modems are rugged and reliable.

From its headquarters in San Diego and through a network of international distribution representatives, QUAKE provides an extensive array of products and design and customer services to OEMs and other companies in the heavy equipment, aviation, maritime and trucking industries, as well as in utility, gas & oil and rail applications.

Our major customers include large OEMs, value-added resellers as well as system integrators to provide solutions for a wide range of applications including asset tracking, condition monitoring, predictive maintenance, security, and remote control. QUAKE is proud of its world-wide reputation for providing high-quality subscriber communicators for CATERPILLAR, VOLVO, KOMATSU, HITACHI, BRITISH PETROLEUM, HYUNDAI, JOHN DEERE, FARIA and many others.

Industry Overview

With the advent of satellite networks, affordable and reliable mobile and remote global communication has become a reality. Recent enhancements to the Low Earth Orbit and Geosynchronous Earth Orbit satellite networks and the introduction of new technologies have allowed the development of satellite communicators that transmit short bursts of data to satellites using far less power than did their predecessors. Concurrently, modems have been greatly reduced in both size and cost. These significant changes in global communications have led many important industries to quickly introduce this new technology into their business models to both maintain their competitive advantages and to avoid being technologically out-manuevered by their competitors. Companies of any size can now afford to take advantage of the opportunities presented by new satellite modem technology.

Pioneering Change

Quake Global is proud of its role as a pioneer in bringing many of these changes to the market.

QUAKE's engineers have been associated with the industry since they designed the very first modems for the ORBCOMM ground earth stations in the mid-nineties and they have never stopped creating newer and better modems. QUAKE has developed and marketed over twenty different models of satellite communicators for the ORBCOMM, Iridium, Globalstar, GSM and GPS networks. Trucks, heavy equipment, ships, fishing boats, pipelines, trains and utility meters all are being tracked, monitored and/or controlled by QUAKE modems – 24/7, all around the world. Our strategic partnerships with OEMs, VARs and other commercial providers of satellite and terrestrial communication services have positioned QUAKE to meet the remote communications needs of companies worldwide.

Mission Statement

“Our Quality; our Technology; our Attitude... is all we need to establish QUAKE as the dominant provider of global asset tracking equipment.”



